



Reasons to Outsource

Everyday companies struggle with the decision of outsourcing IT verses hiring internal staff. This document contains some important things to consider when evaluating this decision.

For companies that are considering hiring someone to perform internal IT functions part-time and also have a regular job; forget it, with the complexity of IT systems and the erratic nature in which problems occur this person will not have the focus to do either job effectively or efficiently. For those companies that are seriously considering hiring a full time internal IT person you should consider a couple of questions:

1. How do I screen the candidates to make sure I have the right one?
2. What type of compensation package should I offer this candidate?
3. Does the candidate have the right vision for my company?
4. Is my environment technologically diverse and challenging enough to keep this candidate employed here for a long period of time?
5. This candidate is at the top of their game now but how do I keep them there to ensure I get the best IT guidance and support?
6. Do I have time to go through the hiring and interview process?
7. Do I have time and am I qualified to manage and supervise this candidate?
8. Do I have time to do all this again when I have turnover?

Changes in market condition happen frequently in most large urban areas. With these changes in the market comes increased opportunity for qualified IT professionals. This means turnover is inevitable unless you are willing to pay a considerable sum to keep your IT professional from leaving. The investment in training your IT professional is high, both initially and on-going. To lose that person after making this investment is very costly and starts the process all over again.

Custom Information Services addresses these factors for you by taking this burden off your shoulders. We provide training, we pay competitive salaries, we offer diversity, and we provide a growth path for our technicians. By selecting the Custom Information Services IT team to handle your IT needs you get the vision and experience of our collective IT expertise.